



# 2018

ANNUAL REPORT

WHOLE ATHLETE  
WHOLE TEAM  
WHOLE COMMUNITY

# 2018 MESSAGE

Welcome to Team Summit Colorado. We are a youth development organization empowering our athletes to realize and celebrate their personal podiums through athletics, education, and life skills. Our athletes begin with a foundation of family and fun and progressively work to the excellence that defines Team Summit as a premier environment for their development.

The 2017-2018 season saw the Team continue to thrive both on and off our world-class venues. Our vision continues to support our athletes, their families, our resort partners, and the community we serve as a whole. The infrastructure we continue to develop has allowed us to streamline registration and data management, increase our budget performance and long term financial health, and broaden our focus on the initiatives that allow us to give back where we can add value.

Our long term relationships with our donors and other strategic partners have fostered strong partnerships reinforcing our culture of community outreach and fundraising efforts. We appreciate the generous support of all of our sponsors at every level, and we have introduced some additional approachable ways to support Team Summit through individual and corporate partnerships with a new series of donor opportunities. We continued the long-standing traditions of the 37th Annual Ski Ball, the July 4th Pancake Breakfast, and the Breckenridge Ski Swap among our lineup of community events and look to expand that list in the future. We performed 10's of thousands of hours in service to support our community and resort partners. These include educational programs, resort events, and community service opportunities in Summit County and other locations.

Team Summit also continues to grow our relationships with local schools. Our partnerships with Summit High School and Middle School, Snowy Peaks School and The Peak School allow our athletes the opportunity to pursue the highest level of snowsports competition, while also pursuing academic excellence. To enhance our Academy Program we added the position of Academy Coordinator to better guide athletes and families as they navigate our educational opportunities.

Team Summit had 71 athletes qualify and compete in National Championships in 2018.

Our financial strength continues to set a foundation for the Team's longevity. We were able to maintain low expense ratios, improve our capital reserves, and continue the efficiencies of our program expenses while offering enhanced benefits to our employees at all levels. We have improved our culture of safety throughout the organization and are focusing on the benefits we gain from those efforts.

This season continued our ongoing success teaching life skills, embracing community, and honoring the culture that defines Team Summit Colorado. We have a highly functioning Board of Directors that provides comprehensive direction to the Team, reinforces our vision, and enhances our culture of giving within the community. We continue to Elevate Youth as we pursue our vision of whole athlete, whole team, whole community.

Thank you for being a part of our culture,



CB Betchel  
Executive Director



Bruce McLennan  
Board President



# LEADERSHIP

## BOARD OF DIRECTORS

### Executive Members

**President**  
**Bruce McLennan**  
Architect

**Vice President**  
**Alex Salem**  
Internal Auditor

**Treasurer**  
**Art Graper**  
Finance

**Secretary**  
**Anne Gish**  
Attorney

100% of the board members  
contribute to Team Summit  
Colorado financially!

### General Members

**Jesse True**  
Marketing

**Steve Stec**  
Human Resources

**Bill Jackson**  
U.S. Forest Service

**Kathy Christina**  
Realtor Consultant

**Whitney Henceroth**  
Events

**Dave Little**  
Operations Manager

**Todd Stockbauer**  
Entrepreneur

**Greg Gould**  
Finance

**Kathy Stang**  
Human Resource



# ABOUT US

We are a competitive mountain sports organization focusing on youth development

- Providing our athletes with the opportunity to succeed on and off the mountain
- Teaching life skills and sportsmanship
- Mountain sports based
- Colorado non-profit organization



# MISSION

## ELEVATING YOUTH

We are a youth development organization empowering our athletes to realize and celebrate their personal podiums through athletics, education, and life skills by participating in innovative programming at our world class venues.

WHOLE ATHLETE  
WHOLE TEAM  
WHOLE COMMUNITY

# VISION



## EXCELLENCE

Elevating youth by delivering innovative programs at world class venues

## RESPECT

Elevating youth by promoting values in a culture of teamwork

## INTEGRITY

Elevating youth by fostering character and honesty

## RESPONSIBILITY

Elevating youth by instilling self confidence, wellness, and educational accountability

## FUN

Elevating youth through an engaging interactive lifestyle

## FAMILY

Elevating youth by teaching life skills, embracing community, and honoring culture

# CORE VALUES

# A YEAR OF ATHLETE ACHIEVEMENTS



JR NATIONALS

**8 athletes**

NATIONALS

**4 athletes**

FIS NATIONALS

**2 athletes**

U16 NATIONALS

**1 athlete**

U14 REGIONAL QUALIFIERS

**11 athletes**



UNITED STATES OF AMERICA SNOWBOARD AND FREESKI ASSOCIATION

NATIONALS

**52 athletes**



NATIONALS

**5 athletes**



**2 athletes**





1 alumni



SNOWBOARD

1 alumni

FREESKI

3 alumni

ALPINE

1 alumni

A YEAR OF

**ALUMNI  
ACHIEVEMENTS**



# ENROLLMENT

NUMBER OF  
TEAM SUMMIT COLORADO  
ATHLETES BY YEAR

**252** ALPINE

**121** FREESKI

**69** SNOWBOARD

TOTAL **442**

## DIAMOND / 25,000

Arapahoe Basin Ski Area  
Breckenridge Ski Resort  
Copper Mountain Resort  
Keystone Resort  
The Summit Foundation

## PLATINUM / 10,000

CGW Family Foundation  
Kaiser Permanente  
Michael Atterbury  
Podium Sports  
Vail/Summit Orthopaedics  
Tony Pestello (iFurnish)

## GOLD / 5,000

A Racer's Edge  
Alpine Bank  
Breckenridge Grand Vacations  
Bruce & Tiger McLennan  
David Gonzales  
Gorsuch  
John & Megan Hanna  
Shapiro Foundation  
Utopia Tire

## SILVER / 2,500

Andrew & Chris Petersen  
Barbara Edwards  
Blusky Construction  
City Market  
Fred Turner  
Jason & Nicole Rosener  
Jesse True  
Joanne Borg  
The Karl Family  
Kim Pennington  
Kristi & Pat White  
Mike & Carolyn Russo  
Quick Drain USA  
Stuhr & Associates  
Robert Kilgore  
Ryan & Molly Wold  
Sue Sesserman

## BRONZE / 1,000

Alex & Rory Salem  
Andrew Main  
Art & Wendi Graper  
Bruce & Karen Edgerly  
Bryon & Tyler Traficanti  
The Colorado Angler  
Copper Triangle  
Eric & Loraine Drake  
Jay Long  
The Law Office of David Helmer  
Matt Hanson  
Michael & Crystal Grippi  
Miles & Jennifer Fuller  
Orr Concrete Inc.  
The Reitz Law Firm  
Riverbend Architecture  
Robert Kilgore  
Rodney & Holly Robinson  
Scott & Joanne Harris  
Smartical Marketing  
Steve & Annika Stec  
Summit County Rotary Club  
SuperFly Events  
Tim & Laura Wojtalki  
Todd & Heidi Ablowitz  
Todd Stockbauer  
Town of Breckenridge  
Town of Frisco  
Town of Silverthorne  
The Village at Copper  
Wild Earnest Sports

# WE'D LIKE TO THANK OUR SPONSORS



thank you!

# TSC

## FRIENDS OF

thank you!

Todd & Heidi Ablowitz  
 Marcus Aden  
 Chris & Kelly Allen  
 Amazon Smile  
 Edward Ammon  
 Jason Anthony  
 Antlers Liquor  
 Matthew & Hillary Archer  
 Art on a Whim  
 Avalanche Physical Therapy  
 Brianna Atherton  
 Bagalis  
 Eban & Serenity Bell  
 Bill & Rita Bergman  
 Damon & Kelly Bergman  
 Bill's Sport Shop  
 Fed Bindi  
 Jeanne Bistranin  
 Eric Capteron & Christine Blaski  
 Mark & Shauna Bocksch  
 Rob Borland  
 Tony & Rebecca Bosch  
 Heath & Dawn Bowden  
 Jeremy Brown & Dana Steele  
 Chris Marti Brust  
 Butterhorn Bakery  
 Robert Burdick  
 Chris & Brooke Carson  
 Susan Christ  
 Kathy Christina  
 Climax Jerky  
 Common Knowledge  
 Technology  
 Della & John Crone  
 Richard Cummings  
 Don & Sonya Dalrymple  
 Dave LittleFuxi Racing  
 Jim & Melanie Davidson  
 Troy Davis  
 Justin Dean  
 Eric Dorf  
 Eric & Loraine Drake  
 Dillon Inn  
 Dunkin Donuts  
 Eric & Loraine Drake

Chad & Becky Dunavant  
 Meredith Dyne  
 Donald Edwards  
 Einstein Bros Bagels  
 Epic Mix Racing  
 Megan Evett  
 Faction Skis  
 Farnsworth Group  
 Gerry & Annette Fricke  
 Elizabeth Gander  
 Gregory & Cia Mei George  
 Carol & James Gildea  
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 Diane Keely  
 Scott & Sabina Kier  
 Jeff Kirk  
 Peter Kocsardi  
 Michael & Joby Koren  
 Krystal 93  
 Dr Douglass Laidlaw  
 Scott Lago  
 Lake Dillon Fire Department  
 Steve & Laurie Laube  
 Leon & Denise Levy  
 Kathy Lewis  
 Kelly Lloyd  
 Lowes  
 Chris & Laura Lyman  
 Christine MacGregor  
 Matthew & Jessica Macomber  
 David Mangham/  
 Krysia Gallagher  
 Pierre-Lue Mathieu  
 & Anne Marie Beaumier  
 Craig & Laila Matthews  
 Colin McDonald

Kevin McDonald  
 Maria McLennan  
 Mark & Stephanie Meredith  
 Emily Messegee  
 Andrew Meyers & Lisa Cheong  
 Merrill Miller  
 Rob Monnaville  
 Joe Monroe  
 Jorge Moral  
 Campbell Moser  
 Mountain Lyon Cafe  
 Charles & Lisa Mullins  
 Dan & Teresa Murphy  
 Mike Nathan  
 Natural Grocers  
 Norski Sports  
 Mark Novak  
 Eddie O'Brien  
 Trent & Erica O'Keefe  
 Jaci & Stephane Ohayon  
 Stephen Olsen  
 Scott & Katharine Orr  
 OTR Ski Pro  
 Sam & Paula Parker  
 The Peak School  
 AJ Pestello  
 John Peterson  
 David & Sarah Pilarowski  
 Pitch Ventures  
 Michael & Laura Priess  
 John Quintana  
 Ross Raitman  
 Bill & Leslie Ramsay  
 Sol Raso  
 Jonathan Raymond  
 John & Amy Raymond  
 Polly Requa  
 Margaret Ritz  
 Mark & Kim Rizzo  
 Rachelle Rosser  
 Mark & Megahn Rubinstein  
 Mark Sabatini  
 Safeway  
 Jeanette Saylor  
 Tony & Carole Schaffhauser  
 Jeff & Lori Scheffler  
 Mike Schroeder  
 Jess Shaw  
 Feller & Courtney Sheldon

Alex Shapiro & Michelle Kuba  
 James & Jane Shields  
 Thomas Sickler  
 Ski Barn  
 Milton Sleprow  
 Ben Sloman  
 Booka Smith  
 Nick Smith & Pat Campbell  
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 Troy & Linda Watts

David Westall & Rebekah Bill  
 Lowell Wightman  
 Gary Wilkinson  
 David & Kathleen Wood  
 Conrad and Sherry Woodland  
 Sherry Woodland  
 Woodward Copper  
 Wow Events  
 David Young  
 Ray Zorens

*We apologize if any contributions have inadvertently been left off this list. Please consider making a donation today! Please contact [Rodney@teamsummit.org](mailto:Rodney@teamsummit.org) or call 970-968-3080. Thank you for your support of Team Summit Colorado!*



# COMMITTED VOLUNTEERS

**7,084**  
TOTAL HOURS  
IN 2018

## TSC FINANCIAL STATEMENT

As of June 30, 2018

	Fiscal Year 2018	Fiscal Year 2017
Program revenue	\$1,681,556\$	\$1,499,832\$
Less: scholarships	(\$60,110)	(\$50,100)
Net Program revenue	\$1,621,446	\$1,449,732
Program expenses (excl scholarships)	\$1,504,251	\$1,224,575
Program expenses - In-Kind	\$558,355	\$34,631
Administrative Expenses	\$298,152	\$252,355
Administrative Expenses - In-Kind	\$11,291	\$8,500
Net Operating Loss	(\$750,603)	(\$70,329)
Net Contributions and Fundraising	\$103,520	\$99,348
Net Special Events	\$96,411	\$42,685
Fundraising In-Kind Expenses	-	\$12,350
In-Kind Contributions*	\$569,646	\$55,480
Other	\$5,311	11,250
Net Income	\$24,285	\$150,784
<b>Assets</b>		
Cash and Cash Equivalents	\$468,932\$	\$422,561\$
Net Accounts Receivable	\$43,688	\$2,148
Net Fixed Assets	\$50,698	\$45,651
Other Assets	\$10,943	\$2,280
<b>Total Assets</b>	<b>\$574,261</b>	<b>\$472,640</b>
<b>Liabilities and Net Assets</b>		
Accounts Payable	\$168,331	\$90,995
Unrestricted Assets	\$274,226	\$244,306
Temporarily Restricted Assets	\$20,068	\$26,757
Permanently Restricted Assets	\$111,636	\$110,582
<b>Total Liabilities and Net Assets</b>	<b>\$574,261</b>	<b>\$472,640</b>

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PHOTO © ALPINEAMERICA



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