

SAG

WHOLE ATHLETE
WHOLE TEAM
WHOLE COMMUNITY

Welcome to our culture, a culture based on empowering our athletes to grow in an environment of teamwork, character, and honesty. Whether carrying their own equipment for the first time or competing at the World Cup level, our athletes consistently achieve their personal podiums through athletics, education, and life skills.

Throughout the 2015-2016 season, Team Summit Colorado experienced unprecedented growth,

increased community awareness, and elevated our level of competitive performance in an environment of family and fun. Our world class vision has led to providing the infrastructure to support our athletes from introductory to elite levels, throughout all programs, as we garnered podium finishes at national competitions in all disciplines.

The infrastructure developed over the past few years has begun paying dividends throughout our program. The addition of an Office Manager in 2014 ensures compliance with state and federal regulations and has enabled us to improve efforts to comprehensively meet our members' needs. We streamlined registration and orientation and enhanced our staff culture by implementing clear policies and guidelines that continue to accurately reflect our core values. The addition of a Development Director in 2014 also enabled us to bring back our marquis community event, the Annual Ski Ball, and host it for the 35th year. This long standing fundraiser proved extremely successful and we expect future events will continue to grow, reinforcing our culture of community outreach and fundraising efforts.

Alpine Skiing added an Elite and Post Graduate program which saw our top athletes reach US Nationals and US Junior Nationals competitions with great success. This program also helped our younger athletes develop as they were able to train alongside these top athletes on a daily basis. Our younger alpine athletes had great success with over 50% of our age class athletes being invited to Junior Championships where we garnered numerous podiums.

In Freeskiing our athletes continued to show we are the premiere team in the nation earning multiple IFSA championships while many of our mogul athletes prepare to follow in Team Summit Colorado alumni Mikaela Matthews' footsteps as the current US National Champion. Injuries to several of our top junior athletes prevented us from dominating at US Selections, but these athletes are working even harder as they train for the upcoming season.

In Snowboarding we have grown to become one of the nation's success stories with just over 80 athletes competing at every level of the sport. Team Summit Colorado athletes achieved multiple podiums and Championships at USASA Nationals and our top athletes continued to successfully compete on the Rev Tour.

Financially, Team Summit Colorado continued to make every dollar count as program tuition serviced our program operating expenses and fundraising funded our strategic initiatives. Our scholarship program awarded nearly \$50,000. to athletes representing all of our disciplines and communities. Overall, we ended the year firmly in the black and continued to build operating reserves to meet the Team's future needs.

The 2015-2016 season was an overall success for the team as we elevated our athlete numbers and revenues to unprecedented levels and maintained a high level of customer service by improving our internal operations which continues to position the Team for future success. We have a highly functioning Board of Directors with an energy and passion that provides comprehensive direction to the Team, reinforces our vision, and enhances our culture of giving within the community. We feel fortunate to have been part of these efforts over the year as we continue to "Elevate Youth" with our "Whole Athlete, Whole Team and Whole Community" vision.

Jerry Karl, Executive Director

Bruce McLennan, Board President



LEADERSHIP

BOARD OF DIRECTORS

GENERAL MEMBERS

Jesse True

VP Marketing

Steve Stec

Human Resources Manager

Bill Johnson

U.S. Forest Service Dillon District Ranger

Anne Gish

Finance

Whitney Henceroth

Events/Partnerships Coordinator

Dave Little

Manager of Competition Services

EXECUTIVE MEMBERS

PRESIDENT

Bruce McLennan

Architect

VICE PRESIDENT

Todd Stockbauer

Wine Manufacturing and Wholesaling

TREASURER

Art Graper

Finance

SECRETARY

Amy Naes

Attorney

PAST PRESIDENT

Jay Long

IT Consultant

100% of the board members contribute to Team Summit Colorado financially!

We are a competetive mountain sports organization focusing on youth development

- Providing our athletes with the opportunity to succeed on and off the mountain
 - Teaching life skills and sportsmanship
- Mountain sports based
 - Colorado non-profit organization





EXCELLENCE

Elevating youth by delivering innovative programs at world class venues

RESPECT

Elevating youth by promoting values in a culture of teamwork

INTEGRITY

Elevating youth by fostering character and honesty

RESPONSIBILITY

Elevating youth by instilling self confidence, wellness, and educational accountability

FUN

Elevating youth through an engaging interactive lifestyle

FAMILY

Elevating youth by teaching life skills, embracing community, and honoring cluture





ALPINE ROCKY MOUNTAIN DIVISION TEAM





FREESTYLE
JR & NATIONAL
CHAMPIONSHIPS



BIG MOUNTAIN TOUR





SNOWBOARD HALFPIPE

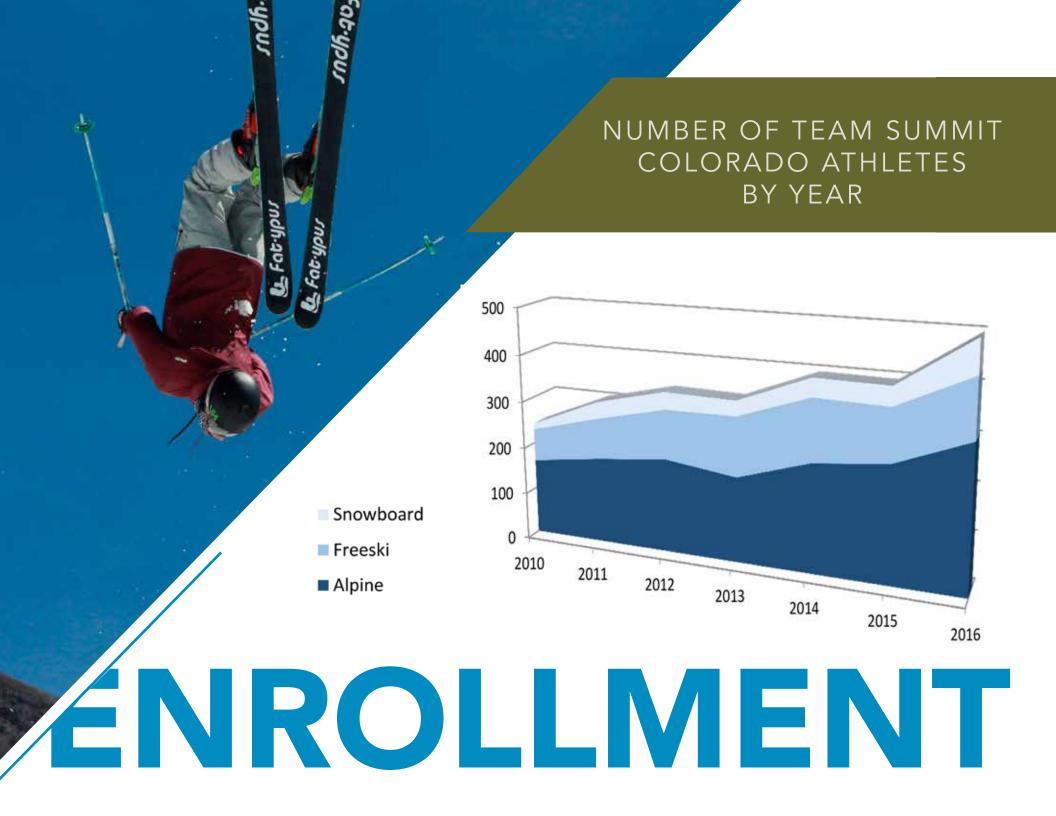




SNOWBOARD HALFPIPE











thank you!

DIAMOND - 25,000

Arapahoe Basin Breckenridge Ski Resort Copper Mountain Resort Keystone Resort The Summit Foundation

PLATINUM - 10,000

CGW Family Foundation Shapiro Foundation The Karl Family Vail/Summit Orthopaedics

GOLD - 5,000

Alpine Sports
City Market
David Gonzales
Gorsuch
John and Megan Hanna
Smartical Marketing
Stella PR and Marketing

SILVER - 2,500

Art and Wendi Graper
Breckenridge Grand Vacations
Bruce and Tiger McLennan
Bruce and Karen Edgerly
Chuck and Deana Macdonald
David Mangham/Kryrisa Gallagher
Kim Pennington
Quick Drain USA
Richard and Laurie Moroco
Stuhr Family
Scott and Joanne Harris

BRONZE - 1,000

Allen and Bridgett Thompson Jay and Susi Livran The Colorado Angler Andrew Main James and Lisa Cleary The Law Office of David Helmer Andrew and Chris Petersen Karen Normandy The Reitz Law Firm Bob Reich Keystone Neighbourhood The Village at Copper Cider Circus Podium Sports Town of Breckenridge Copper Triangle Robert Kilgore Town of Frisco David and Liz Hartman Stuhr & Associates Town of Silverthorne Dillon Inn Ross and Dana Sheely Vail Resorts Epic Racing Eric and Melissa Hassel Rodney and Holly Robinson Greg and Jill Gould Summit County Rotary Club

Todd Stockbauer Tony Schaffhauser Sync Performance Jeanette Saylor Angela Harmon Faction Skis Krystal 93 David Young Art on a Whim David Helmer Jake Fiala Summit Chiropractic Andrea Thorpe Gary Wilkinson Whole Foods Karats Vail Richard Cummings Robert Burdick Edward Ammon Thrivent Funds Craig and Laila Matthews Maria McLennan Farnsworth Group Amy Harr Sylvia Stec Common Knowledge Technology Diane Keely Lake Dillon Fire Department Summit Daily News Team Mates Summit Nordic Club Avalanche Physical Therapy Bagalis Cameez Frozen Yogurt Einstein Bros Bagels Fuxi Racing Whole Foods Butterhorn Bakery Dos Locos Grecos Safeway Summit Eye Center Antlers Liquor Heath & Dawn Bowden

Steve and Annika Stec Jonathan Raymond Sam and Paula Parker Columbine Cafe James and Jane Shields Alan Henceroth Kelly Lloyd Josh and Sarah Stuhr Ray Zorens Abraham Hoffmann Milton Slepkow Thomas Sickler Alex and Rory Salem Merrill Miller Thomas Davidson Allen Bacher Rob and Deb Ware Sol Raso Gerry and Annette Fricke Della Crone Scott Lago Alex and Alli Jambor Jeff Kirk Steve and Laurie Laube Eric and Loraine Drake Michael and Laura Priess Feller and Courtney Sheldon Terry and Adrianne Smedstad Marcus Aden Jack and Julie Venable Trent and Erica O'Keefe Wilson and Sherry Strong Trent Heisler Don and Betsy Sather Pat Wenzel Matt and Janelle Dayton Troy Davis Leon and Denise Levy Mark Arends and Anne Gish Tibor Horvath Jason and Nicole Rosener Meredith Dyne Casey and Joanna Snyder Bill and Rita Bergman Angela Harman

Bill's Sport Shop Wild Ernest Sports High Society Freeride OTR Ski Pro Pitch Ventures Ski Barn Top Dog Sports Chris and Laura Lyman Dr Douglass Laidlaw Chris and Kelly Allen Jesse and Michelle Snider Rachelle Rosser Peter Kocsardi Meredith Dyne Kathy Christina Booka Smith Mike and Shannon Moller Lonnie Johnson Mike and Carolyn Russo Stephen Olsen Mark Novak Susan Christ Ross Raitman Donald Edwards Michael and Joby Koren

Elizabeth Gander Bill and Joanne Wagner Chris and Lori Adis Julie Grimm Rob Borland Campbell Moser Troy Watts Tom Fricke Wow Events Sarah Schleper Mark and Shauna Bocksch Donald and Meredith Van Dyne Mike and Heidi Goar Nick Smith and Pat Campbell Dave Little Gary Shimanowitz Jaci and Stephane Ohayon Allen Bacher and Kay Starr Blusky Construction Lowes Lowell Wightman





LETTER FROM
ALUMNI & US SKI
TEAM MEMBER,
MIKAELA
MATTHEWS

My name is Mikaela Matthews and I am a current member of the US Freestyle Ski Team. I was also a member of Team Summit Freestyle for nearly ten years, and I have no doubt that Team Summit and it's staff has helped shape me into the individual and the athlete that I am today.

I joined Team Summit Freestyle at the age of eight and was coached by Chris Carson. Chris taught me more than simply how to execute a technical turn he also taught me discipline, commitment, but most importantly, a love for the sport of skiing. These were the skills that I used to make the US Ski Team at the young age of seventeen.

Looking back on my time with Team Summit, I am thankful for the commitment and passion the staff executes on a daily basis. The structured programs include set guidelines and progressions that allow an athlete to achieve their goals in a safe and efficient manor. These programs include offsnow conditioning and strength training, progressions for acrobatic maneuvers, as well as the components to obtain a technical carving turn. We even did a lot of "crossover" training during which we would run gates with the alpine team, slide some rails with the freeskiers, or ski the steeps with the big mountain crew. All of this helped make me a wellrounded skier.

Years later, I still rely on the solid foundation that was built during my time with Team Summit, and I am so thankful to have had such an inspiring coach throughout my formative years. Thanks Team Summit!

Mikaela Matthews USFST





	2016		2015	
Program revenue	\$	1,339,916	\$	910,103
Less: scholarships		(47,325)		(31,255)
Net Program revenue		1,292,591		878,848
Program expenses (excl scholarships)		1,211,171		868,327
Administrative Expenses		203,930		214,715
Net Operating Loss		(122,510)		(204,194)
Net Contributions and Fundraising		101,412		161,596
Net Special Events		62,150		27,919
Other		233		1,878
Net Income	\$	41,285	\$	(12,801)
Assets				
Cash and Cash Equivalents	\$	214,050	\$	188,226
Net Accounts Receivable		28,973		7,645
Net Fixed Assets		35,981		22,264
Other Assets		3,705		3,548
Total Assets	\$	282,709	\$	221,683
Liabilities and Net Assets				
Accounts Payable	\$	51,848	\$	32,185
Unrestricted Assets		103,009		56,273
Temporarily Restricted Assets		31,937		37,262
Permenently Restricted Assets		95,915		95,963
Total Liabilities and Net Assets	\$	282,709	\$	221,683



Team Summit Colorado
0800 Copper Road, # 3307
48 Uneva Place
Copper Mountain, CO 80443
970.968.3080

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