



**TEAM SUMMIT**  
COLORADO



# 2019

ANNUAL REPORT

WHOLE ATHLETE

WHOLE TEAM

WHOLE COMMUNITY

# 2019 MESSAGE

Welcome to Team Summit Colorado. We are a youth development organization empowering our athletes to realize and celebrate their personal podiums through athletics, education, and life skills. Our athletes begin with a foundation of family and fun and progressively work to the excellence that defines Team Summit as a premier environment for their development.

The 2018-2019 season saw the Team continue to thrive both on and off our world-class venues. Our vision continues to support our athletes, their families, our resort partners, and the community we serve as a whole. The infrastructure we continue to develop has allowed us to streamline registration and data management, increase our budget performance and long term financial health, and broaden our focus on the initiatives that allow us to add value in our community.

Our long term relationships with our donors and other strategic partners have fostered strong partnerships reinforcing our culture of community outreach and fundraising efforts. We appreciate the generous support of all of our sponsors at every level, and we have introduced some additional approachable ways to support Team Summit through individual and corporate partnerships with a new series of donor opportunities. We continued the long-standing traditions of the 37th Annual Ski Ball, the July 4th Pancake Breakfast, and the Breckenridge Ski Swap among our lineup of community events and look to expand that list in the future.

We performed 10's of thousands of hours in service to support our community and resort partners. These include educational programs, resort events, and community service opportunities in Summit County and other locations.

During the year we pursued Club Certification in partnership with US Ski & Snowboard. The certification process assessed excellence in all aspects of the Organization including:

- Leadership and Governance
- Finance and Funding
- Fostering Club culture
- Public Relations, Marketing, and Communications
- Human Resources
- Child Protection
- US Ski and Snowboard programming
- Logistics

Team Summit Colorado attained Gold Certification during the Certification process, a feat only attained by 5% of all US Ski & Snowboard clubs. US Ski & Snowboard offered these comments in their final report of findings.

Our financial strength continues to set a foundation for the Team's longevity. We were able to maintain low expense ratios, improve our capital reserves, and continue the efficiencies of our program expenses while offering enhanced benefits to our employees at all levels. We have improved our culture of safety throughout the organization and are focusing on the benefits we gain from those efforts.

As we continue to Elevate Youth and pursue our vision of whole athlete, whole team, whole community, Team Summit partnered with Summit Nordic Ski club and the Town of Frisco to send a multi disciplinary team to the International Children's Winter Games. Our 12 athletes produced 15 podiums, the second highest count of all participating organizations, offering them an opportunity to grow on a world stage.

Thank you for being a part of our culture,



CB Betchel  
Executive Director



Bruce McLennan  
Board President

# LEADERSHIP

## BOARD OF DIRECTORS

### Executive Members

**President**  
**Bruce McLennan**  
Architect

**Vice President**  
**Alex Salem**  
Internal Auditor

**Treasurer**  
**Art Graper**  
Finance

**Secretary**  
**Anne Gish**  
Attorney

### General Members

**Jesse True**  
Marketing

**Steve Stec**  
Human Resources

**Bill Jackson**  
U.S. Forest Service

**Kathy Christina**  
Realtor Consultant

**Whitney Henceroth**  
Events

**Dave Little**  
Operations Manager

**Todd Stockbauer**  
Entrepreneur

**Greg Gould**  
Finance

**Kathy Stang**  
Human Resource



# ABOUT US

We are a competitive mountain sports organization focusing on youth development

- Providing our athletes with the opportunity to succeed on and off the mountain
- Teaching life skills and sportsmanship
- Mountain sports based
- Colorado non-profit organization

**100% of the board members contribute to Team Summit Colorado financially!**

# MISSION

## ELEVATING YOUTH

We are a youth development organization empowering our athletes to realize and celebrate their personal podiums through athletics, education, and life skills by participating in innovative programming at our world class venues.

WHOLE ATHLETE  
WHOLE TEAM  
WHOLE COMMUNITY

# VISION





# CORE VALUES

## EXCELLENCE

Elevating youth by  
delivering innovative programs  
at world class venues

## RESPECT

Elevating youth by promoting values  
in a culture of teamwork

## INTEGRITY

Elevating youth by fostering  
character and honesty

## RESPONSIBILITY

Elevating youth by instilling self confidence,  
wellness, and educational accountability

## FUN

Elevating youth through an  
engaging interactive lifest

## FAMILY

Elevating youth by teaching  
life skills, embracing community  
and honoring culture

# A YEAR OF ATHLETE ACHIEVEMENTS



**USASA NATIONALS - 56 ATHLETES**

**REV TOUR - 12 ATHLETES**

**JR WORLDS - 3 ATHLETES**

**US SKI AND SNOWBOARD NATIONALS - 6 ATHLETES**

**JR NATIONALS - 11 ATHLETES**

**INTERNATIONAL CHILDREN'S GAMES - 7 ATHLETES**





1 alumni



SNOWBOARD

1 alumni

FREESKI

3 alumni

ALPINE

1 alumni

A YEAR OF  
**ALUMNI**  
**ACHIEVEMENTS**

A photograph of two skiers sitting on a chairlift. The skier in the foreground is wearing a blue helmet with white bunny ears, a yellow and blue jacket, and green and red patterned pants. The skier behind them is wearing a pink helmet and a black jacket. They are both smiling and holding ski poles. The background shows a mountain range under a blue sky with some clouds. A large blue diagonal graphic is overlaid on the right side of the image.

# ENROLLMENT

## TEAM SUMMIT ATHLETES BY YEAR

248 ALPINE

116 FREESKI

75 SNOWBOARD

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**439** TOTAL



## DIAMOND / 25,000

Arapahoe Basin Ski Area  
Breckenridge Ski Resort  
Copper Mountain Resort  
Keystone Resort  
The Summit Foundation

## PLATINUM / 10,000

CW Family Foundation  
Kaiser Permanente  
Podium Sports  
Vail/Summit Orthopaedics  
Tony & Kelly Pestello (iFurnish)  
Alpine Bank  
Gorsuch  
Micheal Atterbury

## GOLD / 5,000

A Racer's Edge  
Breckenridge Grand Vacations  
David Gonzales  
John & Megan Hanna Shapiro  
Foundation  
Utopia Tire  
The Karl Family

## SILVER / 2,500

Andrew & Chris Petersen  
Bruce & Tiger McLennan  
Barbara Edwards  
Blusky Construction  
Fred Turner  
Jason & Nicole Rosener  
Joanne Borg  
Kristi & Pat White  
Mike & Carolyn Russo  
Quick Drain USA  
Stuhr & Associates  
Sue Sesserman  
Rodney & Holly Robinson  
Steve & Annika Stec  
Bagalis  
Michael & Crystal Grippi  
Aldo & Sara Radamus  
CB & Colleen Bechtel

## BRONZE / 1,000

Alex & Rory Salem  
Kathy Christina  
Timmy Duggan  
Eric Dorf  
Anderson & Tiffany Horné  
Steve Carpenter  
Kevin & Marcy Loughran  
Todd & Heidi Ablowitz  
Andrew Main  
Art & Wendi Graper  
Bruce & Karen Edgerly  
Bryon & Tyler Traficanti  
The Colorado Angler  
Copper Triangle  
Eric & Loraine Drake  
Jay Long  
The Law Office of David Helmer  
Miles & Jennifer Fuller  
The Reitz Law Firm  
Riverbend Architecture  
Robert Kilgore  
Matt Hanson  
Scott & Joanne Harris  
Smartical Marketing  
Summit County Rotary Club  
SuperFly Events  
Tim & Laura Wojtalki  
Todd & Heidi Ablowitz  
Todd Stockbauer  
Town of Breckenridge  
Town of Frisco  
Town of Silverthorne  
The Village at Copper  
Wild Earnest Sports  
Jesse & Lori True



WE'D LIKE TO THANK OUR  
**SPONSORS**

**thank you!**

# TSC

# FRIENDS OF

Marcus Aden  
Chris & Kelly Allen  
Amazon Smile  
Edward Ammon  
Jason Anthony  
Antlers Liquor  
Art on a Whim  
Avalanche Physical Therapy  
Brianna Atherton  
Eban & Serenity Bell  
Bill & Rita Bergman  
Damon & Kelly Bergman  
Bill's Sport Shop  
Fed Bindi  
Jeanne Bistranin  
Eric Capteron & Christine Blaski  
Mark & Shauna Bocksch  
Rob Borland  
Tony & Rebecca Bosch  
Heath & Dawn Bowden  
Jeremy Brown & Dana Steele  
Chris Marti Brust  
Robert Burdick  
Chris & Brooke Carson  
Susan Christ  
Climax Jerky  
Common Knowledge  
Technology  
Della & John Crone  
Richard Cummings  
Don & Sonya Dalrymple  
Jim & Melanie Davidson  
Troy Davis  
Justin Dean  
Dillon Inn  
Dunkin Donuts  
David Little  
Fuxi Racing  
Butterhorn Bakery  
Matthew & Hillary Archer

Chad & Becky Dunavant  
Meredith Dyne  
Donald Edwards  
Einstein Bros Bagels  
Epic Mix Racing  
Megan Evett  
Faction Skis  
Farnsworth Group  
Gerry & Annette Fricke  
Elizabeth Gander  
Gregory & Cia Mei George  
Carol & James Gildea  
Mark Arends & Anne Gish  
Mike & Heidi Goar  
Grecos  
Julie Grimm  
Katie & Marc Guile  
Kaitlyn Hackleman  
Barry Hanson  
Kathy Harkey  
Mark & Heather Han  
Angela Harmon  
Amy Harr  
Chip & Trish Harris  
Eric & Melissa Hassel  
Alan Henceroth  
Amy & Abe Hoffmann  
Ann Marie & Chip Hough  
Bill & Cheryl Jackson  
Alex & Alli Jambor  
Lonnie Johnson  
Adam Jones  
Diane Keely  
Scott & Sabina Kier  
Jeff Kirk  
Peter Kocsardi  
Michael & Joby Koren  
Krystal 93  
Dr Douglass Laidlaw  
Scott Lago  
Lake Dillon Fire Department  
Steve & Laurie Laube  
Leon & Denise Levy  
Kathy Lewis  
Kelly Lloyd  
Loves  
Chris & Laura Lyman  
Christine MacGregor  
Matthew & Jessica Macomber  
David Mangham/  
Krysia Gallagher  
Pierre-Lue Mathieu  
& Anne Marie Beaumier  
Craig & Laila Matthews  
Colin McDonald

Kevin McDonald  
Maria McLennan  
Mark & Stephanie Meredith  
Emily Messegee  
Andrew Meyers & Lisa Cheong  
Merrill Miller  
Rob Monnaville  
Joe Monroe  
Jorge Moral  
Campbell Moser  
Mountain Lyon Cafe  
Charles & Lisa Mullins  
Dan & Teresa Murphy  
Mike Nathan  
Natural Grocers  
Norski Sports  
Mark Novak  
Eddie O'Brien  
Trent & Erica O'Keefe  
Jaci & Stephane Ohayon  
Stephen Olsen  
Scott & Katharine Orr  
OTR Ski Pro  
Sam & Paula Parker  
The Peak School  
AJ Pestello  
John Peterson  
David & Sarah Pilarowski  
Pitch Ventures  
Michael & Laura Priess  
John Quintana  
Ross Raitman  
Bill & Leslie Ramsay  
Sol Raso  
Jonathan Raymond  
John & Amy Raymond  
Polly Requa  
Margaret Ritz  
Mark & Kim Rizzo  
Rachelle Rosser  
Mark & Megahn Rubinstein  
Mark Sabatini  
Safeway  
Jeanette Saylor  
Tony & Carole Schaffhauser  
Jeff & Lori Scheffler  
Mike Schroeder  
Jess Shaw  
Feller & Courtney Sheldon

Alex Shapiro & Michelle Kuba  
James & Jane Shields  
Thomas Sickler  
Ski Barn  
Milton Sleprow  
Ben Sloman  
Booka Smith  
Nick Smith & Pat Campbell  
Scott Smith  
The Snack Shack  
Terry & Adrienne Smedstad  
Snowy Peaks  
Jesse & Michelle Snider  
Casey & Joanna Snyder  
Jim & Marcia Spent  
Tai & Kristin Sposato  
Brian & Andra Stephenson  
Brian Strassburger  
Wilson & Sherry Strong  
Emily Stuhr  
Josh & Sarah Stuhr  
Summit Chiropractic  
Summit County Schools  
Summit Daily News  
Summit Nordic Club  
Summit Wealth Advisors Inc.  
Team Mates  
Thrivent Funds  
TLC Acupuncture  
Diana Tilley  
Andrea Thorpe  
Top Dog Sports  
Donald & Meredith Van Dyne  
Jack & Julie Venable  
Bill & Joanne Wagner  
Michael Wang & Cecilia Low  
Rob & Deb Ware  
Troy & Linda Watts

David Westall & Rebekah Bill  
Lowell Wightman  
Gary Wilkinson  
David & Kathleen Wood  
Conrad and Sherry Woodland  
Sherry Woodland  
Woodward Copper  
Wow Events  
David Young  
Ray Zorens

We apologize if any contributions have *inadvertently been left off* this list. Please consider making a donation today! Please contact [Rodney@teamsummit.org](mailto:Rodney@teamsummit.org) or call 970-968-3080. Thank you for your support of Team Summit Colorado!

# thank you!



# COMMITTED VOLUNTEERS

7,084  
TOTAL HOURS

## TSC FINANCIAL STATEMENT

	2018	2019
Program revenue	\$ 1,681,556	\$ 1,779,491
Less: scholarships	(60,110)	(64,963)
Net Program revenue	<u>1,621,446</u>	<u>1,714,528</u>
Program expenses (excl scholarships)	2,062,606	2,262,739
Administrative Expenses	309,443	374,319
Net Operating Loss	<u>(750,603)</u>	<u>(922,530)</u>
Net Contributions and Fundraising	103,520	47,201
Net Special Events	96,411	97,026
In-Kind Contributions	569,646	613,650
Other	5,311	5,941
Net Income	<u>\$ 24,285</u>	<u>\$ (158,712)</u>
<b>Assets</b>		
Cash and Cash Equivalents	\$ 468,932	\$ 281,842
Net Accounts Receivable	43,688	78,948
Net Fixed Assets	50,698	78,156
Other Assets	10,943	91,949
<b>Total Assets</b>	<u>\$ 574,261</u>	<u>\$ 530,895</u>
<b>Liabilities and Net Assets</b>		
Accounts Payable	\$ 168,331	\$ 283,689
Unrestricted Assets	274,226	119,879
Temporarily Restricted Assets	20,068	16,460
Permanently Restricted Assets	111,636	110,867
<b>Total Liabilities and Net Assets</b>	<u>\$ 574,261</u>	<u>\$ 530,895</u>

WHOLE ATHLETE  
WHOLE TEAM  
WHOLE COMMUNITY

LAUSANNE  
2020

YOUTH  
OLYMPIC  
GAMES



**TEAM SUMMIT**  
COLORADO

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